



Price List

All prices quoted are exclusive of VAT

This Price List should be read in conjunction with the NLA Licence terms and conditions. Licensees that provide newspaper content to clients/members should refer to the Public Relations Agency, Professional Partnerships & Trade Associations Price list.



newspaper licensing agency

Respect for Copyright

Basic Licence

The Basic Licence is compulsory for all licensees and is the foundation of NLA granted licences.

This provides cover for Occasional copying from the printed and online* versions of the national newspapers plus any five regional newspapers in paper and digital format**.

The Basic Licence Fee is calculated on the total number of Staff*** or turnover of the licensee, by reference to the table opposite. The lower of the two amounts shall be the applicable fee.

Please note that eligible charities qualify for a discount on the Basic Licence Fee.

If you have requested cover for additional regional/other newspapers in your Application Form, the Basic Licence Fee calculation will take that number into account, as set out in the table opposite.

Please contact the NLA for details and prices on foreign newspapers.

A list of all titles in the NLA repertoire can be found at www.nla.co.uk (UK & Foreign Newspaper List).

* Excludes News International titles & FT.com

** From 1st July 2010 permission to make digital copies from the Financial Times or copies from the FT.com must be sought from the FT direct.

*** In the case of Higher Educational Establishments, Staff should include both employees and students.

Worked Example

Please see prices listed

Basic Licence Fee

An organisation has
25 Staff with a
turnover between
£5 - 10 million

Therefore, Staff number
produces the lower fee:

£237.00 per annum

If 10 regional newspapers
are required:

**Basic Licence Fee
+ 10 Regional Titles:**

£247.00 per annum

Frequent Copying Extension

Frequent copying is defined as regularly repeated copying, with a view to distributing Articles to a predetermined set of recipients.

This also includes the receipt and distribution of content supplied by a third party, such as a Media Monitoring Agency or Public Relations Agency.

The Frequent Paper and/or Digital Copying Extension Fees are in addition to the Basic Licence Fee and include cover for (but not limited to):

Frequent Paper Extension

- Photocopying a predetermined number of copies of each Article you use
- Frequently photocopying/printing out Articles supplied by a media monitoring service/PR agency

Frequent Digital Extension

- Scanning and emailing Articles to Staff
- Hosting Articles on an intranet or shared drive
- Allowing Staff access to Articles supplied from a media monitoring service
- Forwarding Articles supplied by a PR agency to Staff

Licensees that require a Frequent Digital Extension can choose between three different options:

The **Variable Option**, suitable for the majority of licensees, is calculated on a price per copy basis. Please refer to the prices listed in the 'Frequent Digital Extension Fees' table opposite.

The **Fixed** and **Universal Options** are detailed overleaf. These are suitable for licensees undertaking higher volumes of digital copying.

Licensees requiring a Frequent Paper and/or Digital Extension need to complete a **Survey Form**.

Worked Example

Please see prices listed

Frequent Paper Extension Fee

The following calculation is used if five
Articles are photocopied for five
staff members over a two week period:

5 Articles x 5 copies x 26* x 4p =
£26.00 per annum,

in addition to the Basic Licence Fee

Frequent Digital Extension Fee

The variable option fee is calculated using
the same formula as above and is
subject to a minimum fee of £605.00

Therefore, if 25 Articles were emailed to
10 Staff members over a two week period:

25 Articles x 10 Staff x 26* x 9.9p =
£643.50 per annum,

in addition to the Basic Licence Fee

*Number of two week periods per year.
Please note that all NLA surveys are
completed over a two week period.

Indemnity

The indemnity legitimises previous unlicensed copying.

This is compulsory for organisations that have copied newspapers prior to taking out a licence.

Under the Limitation Act 1980, the NLA is entitled to collect Licence Fees for a maximum of six year's past unlicensed copying (the 'full' indemnity).

This covers all copying that has taken place for six or more years.

Worked Example

Indemnity Fee

Basic Licence Fee	£247.00
Frequent Paper Extension Fee	£26.00
Frequent Digital Extension Fee	£643.50
Total (Ongoing Licence Fee)	£916.50

Indemnity Fee (6 months past copying)

£916.50 x 0.5 years **£458.25**

Ongoing Licence Fee:	£916.50
Indemnity Fee:	£458.25
Total Licence Fee:	£1,374.75

Basic Licence Fee

Total Staff:	1-5 or	6-25 or	26-50 or	51-100 or	101-500 or	501-1,000 or	1,001-5,000 or	5,001-10,000 or	10,001-25,000 or	25,001-50,000 or	50,001-75,000 or	75,001-125,000 or	125,001-200,000 or	200,000+ or
Turnover:	Below £250k	£250k - £500k	£500k - £2m	£2m - £5m	£5m - £10m	£10m - £25m	£25m - £50m	£50m - £100m	£100m - £250m	£250m - £500m	£500m - £1bn	£1bn - £1.5bn	£1.5bn - £2bn	£2bn +
Basic Licence Fee Inc Nationals + 5 Regional Titles	£158	£237	£291	£410	£546	£910	£1,359	£1,843	£2,692	£3,584	£4,552	£5,461	£6,449	£7,459
Regional Newspaper Range														
Basic + 10 Regional Titles	£167	£247	£302	£427	£567	£945	£1,413	£1,917	£2,799	£3,729	£4,737	£5,679	£6,704	£7,760
Basic + 20 Regional Titles	£182	£271	£332	£469	£622	£1,039	£1,555	£2,108	£3,080	£4,100	£5,208	£6,245	£7,372	£8,531
Basic + 30 Regional Titles	£207	£308	£378	£533	£708	£1,183	£1,769	£2,400	£3,504	£4,666	£5,927	£7,107	£8,388	£9,709
Basic + 50 Regional Titles	£257	£380	£468	£657	£874	£1,460	£2,183	£2,963	£4,325	£5,760	£7,315	£8,770	£10,354	£11,983
Basic + 100 Regional Titles	£322	£474	£585	£822	£1,093	£1,830	£2,733	£3,710	£5,418	£7,213	£9,161	£10,980	£12,966	£15,005
Basic + 150 Regional Titles	£408	£600	£739	£1,041	£1,381	£2,314	£3,456	£4,693	£6,851	£9,124	£11,585	£13,887	£16,397	£18,975
Basic + 200 Regional Titles	£451	£665	£821	£1,154	£1,533	£2,568	£3,834	£5,206	£7,598	£10,120	£12,848	£15,400	£18,187	£21,045
Basic + 500 Regional Titles	£580	£854	£1,055	£1,481	£1,969	£3,297	£4,923	£6,685	£9,758	£12,997	£16,497	£19,775	£23,353	£27,023
Basic + ALL Regional Titles (501+)	£1,434	£2,109	£2,607	£3,654	£4,858	£8,147	£12,161	£16,514	£24,101	£32,104	£40,742	£48,832	£57,678	£66,733

Frequent Copying Extension Fees

Frequent Paper Extension Fee

Price per paper copy is based on the estimated number of copies made per year.
The estimate is determined using actual Articles copied over a two week period. Please see worked example.

Paper Type	Price per Copy
UK National & Regional Newspapers	4p
Other & Foreign Newspapers	7.2p

Frequent Digital Extension Fees

Variable Option

Price per digital copy is based on the estimated number of copies made per year.
The estimate is determined using actual Articles copied over a two week period. Please see worked example.

Number of Copies	Price per Copy
First 75,000	9.9p
Thereafter 75,001 +	8.9p

Please note that there is a minimum fee of £605 for this option.

The **Fixed** and **Universal Options** are detailed overleaf. These are suitable for licensees undertaking higher volumes of digital copying.

Indemnity Fee

The **one-off** Indemnity Fee is payable in respect of past copying. The Indemnity Fee is generally calculated by multiplying the current annual Licence Fee by the duration of past copying.

However, if copying practices have varied significantly over the period of past copying for which the licensee is liable, the NLA may take this into account when calculating the Indemnity Fee.

Please see worked example for an organisation that has copied for six months prior to taking out a licence.

Frequent Digital Extension Options

Fixed Option

The fixed option is designed for organisations wishing to restrict access to newspaper content (and therefore cost) to a controlled number of Staff, normally those who have access to a media monitoring service.

To determine the fixed option fee, match up the required number of Permitted Users with your total Staff number on the table below.

Please Note! This option is only available to licensees who copy less than 500k digital copies per annum.

Permitted Users	1	2-3	4-5	6-8	9-15	16-20	21-30	31-50	51-100	101-250	251-1,000	1,001-2,500	2,501-10,000
Total Staff													
1-5	£605	£605	£605										
6-25	£605	£637	£1,018	£1,426	£1,995	£2,702	£3,407						
26-50	£722	£1,085	£1,735	£2,427	£3,398	£4,601	£5,802	£8,717					
51-100	£976	£1,463	£2,343	£3,280	£4,592	£6,216	£7,839	£11,776	£14,797				
101-500	£1,233	£1,847	£2,957	£4,140	£5,795	£7,844	£9,891	£14,863	£18,673	£25,803	£34,851		
501-1,000	£1,485	£2,228	£3,565	£4,991	£6,988	£9,460	£11,928	£17,921	£22,518	£31,116	£42,025		
1,001-5,000	£1,741	£2,612	£4,179	£5,851	£8,191	£11,088	£13,982	£21,006	£26,395	£36,473	£49,262	£69,556	£102,741
5,001-10,000	£1,994	£2,993	£4,788	£6,703	£9,383	£12,702	£16,018	£24,067	£30,240	£41,785	£56,435	£79,687	£117,706
10,001-25,000	£2,250	£3,376	£5,402	£7,562	£10,587	£14,332	£18,072	£27,152	£34,117	£47,141	£63,672	£89,904	£132,797
25,001-50,000	£2,504	£3,757	£6,010	£8,415	£11,779	£15,945	£20,108	£30,212	£37,961	£52,455	£70,846	£100,035	£147,762
50,001-75,000	£2,760	£4,141	£6,625	£9,274	£12,983	£17,574	£22,162	£33,297	£41,838	£57,812	£78,082	£110,251	£162,852
75,001-125,000	£3,014	£4,521	£7,234	£10,125	£14,175	£19,189	£24,199	£36,356	£45,682	£63,124	£85,256	£120,383	£177,81
125,001-200,000	£3,267	£4,901	£7,841	£10,978	£15,370	£20,805	£26,236	£39,417	£49,527	£68,437	£92,433	£130,515	£192,782
200,001+	£3,523	£5,285	£8,455	£11,837	£16,572	£22,433	£28,290	£42,502	£53,403	£73,793	£99,667	£140,730	£207,873

Worked Example

An organisation with 10 Permitted Users and 100 Staff would pay **£4,592** per annum, in addition to the Basic Licence Fee.

Universal Option

The universal option is designed to allow unlimited access to newspaper content for all Staff. The universal option fee is based on total number of Staff within an organisation irrespective of whether they all have access.

Total Staff	Fee	Fee Per Individual Staff Member
10	£2,462.60	£246.26
25	£4,750.85	£152.55
100	£10,716.35	£79.54
250	£13,497.35	£18.54
500	£16,629.85	£12.53
2,500	£26,989.85	£5.18
5,000	£33,239.85	£2.50
10,000	£41,239.85	£1.60
25,000	£51,589.85	£0.69
50,000	£60,089.85	£0.34
100,000	£67,339.85	£0.145
100,000+	>£67,339.85pa	£0.135

If your total Staff number is different from those indicated in the 'Total Staff' column, calculate the fee payable by:

- matching your current Staff number to the closest figure on the 'Total Staff' column; and
- multiplying the number of additional Staff by the 'Fee Per Individual Staff Member' figure in the next line down

Worked Example

An organisation with 100 Staff would pay **£10,716.35** per annum, in addition to the Basic Licence Fee.

An organisation with 110 Staff would pay £10,716.35 + (£18.54 x 10 Staff) = **£10,901.75** per annum, in addition to the Basic Licence Fee.

Please Note! The universal option is applicable to licensees who digitally copy up to 20 Articles a day. It is permissible to copy more than this, but a multiplier will be applied to the universal option fee. Please contact the NLA for further details.

Defined terms in the NLA Licence shall have the same meanings in this Price List. In the event of any inconsistency between this Price List and the NLA Licence, the NLA Licence shall prevail.